

Challenges of Defence & Aerospace Logistics

SALOG understands that the drivers behind exciting opportunities in the Aerospace & Defence industry can also create challenges that must be dealt with seamlessly. Decreased turnaround times (TAT's) and reduced lead-times mean that you cannot afford to wait around for parts. We provide solutions that meet the specific challenges you face, reduce costs by optimizing the supply chain, and ensure that you have the time you need to focus on your business.

Global Control Tower and E-service Transparency

Global Control Tower and E-service transparency Like flight planning, freight management is all about maintaining full control at all stages, everywhere. Our Global Control Tower approach provides complete operational, tactical and strategic control throughout the supply chain, and our E-Solutions allow full transparency and proactive quality control as well as real-time tracking and tracing. We also provide one-stop shopping and global pricing with a simple rate structure, no matter where your business is located.





Teams dedicated to your industry

SALOG is strategically located across the world with teams committed and dedicated to the aerospace & defence industry. Our superior account management and strong network can match the needs of even the largest global companies, and you will always have a direct line to somebody who knows your business —and who knows what is going on.

A total aerospace & defence solution tailored to your needs

We offer a three-tiered service structure with clearly-defined lead times — Normal, Critical and Aircraft On Ground (AOG) —to ensure that you only pay for the services you need. Our Cost Analysis Tool can also highlight process improvements throughout your supply chain, which can lower overall costs considerably. It is a continuously customized solution based on your evolving real-time scenarios, from a partner who understands the challenges your industry faces AOG



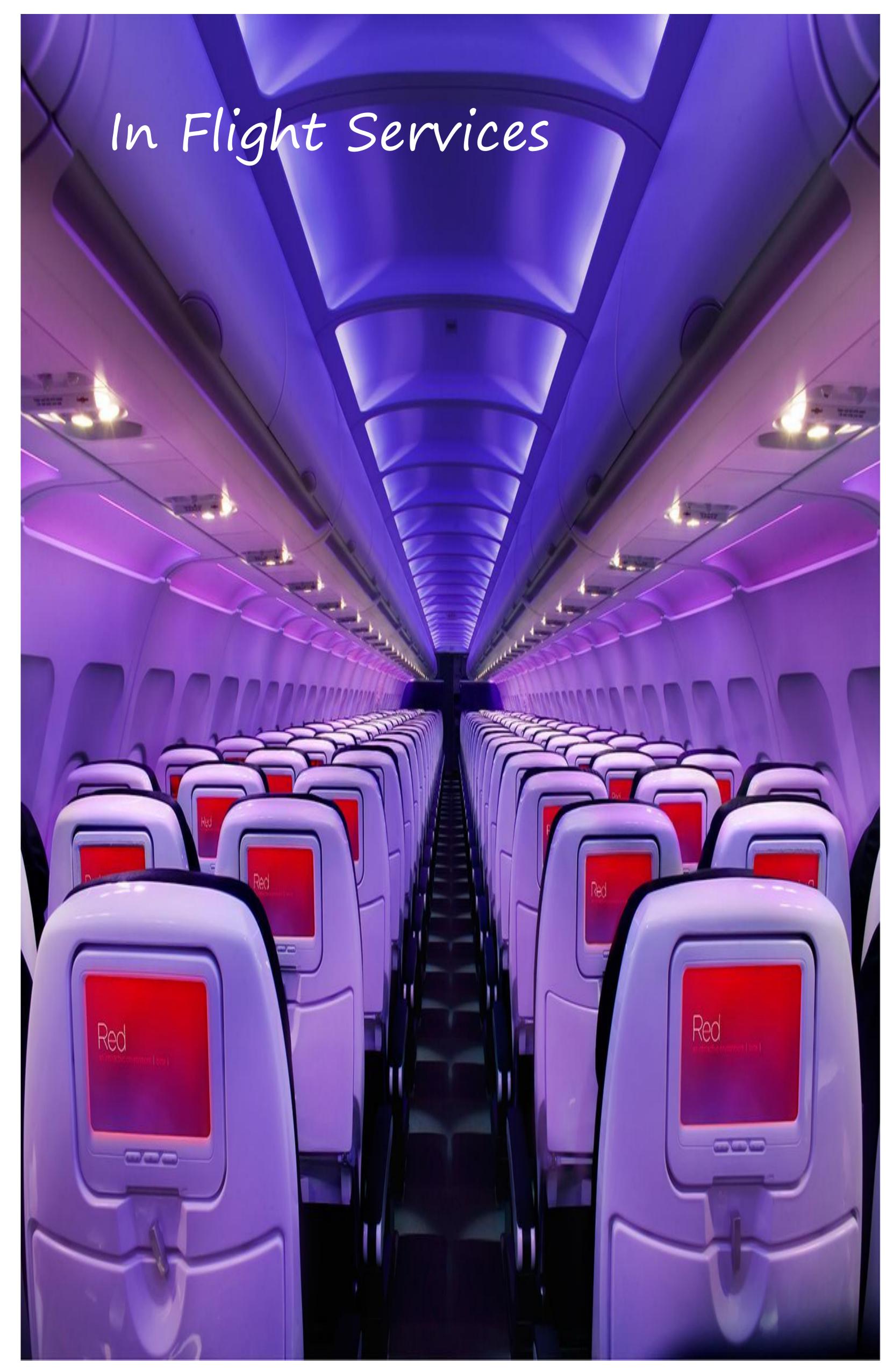
The consolidation of numerous suppliers needed to fit out an aircraft provides a huge logistical challenge. The successful management of all this buyer furnished equipment (BFE) can be a real competitive advantage to an aircraft manufacturer. Through our global network and years of experience we are able to consolidate all the BFE needed by our customers and ship it to them as they require.

Key Supplier Management Services

- ·Order fulfilment
- · Event management
- · End to end logistics
- ·Supplier clearing
- ·Supplier performance management

Key Benefits

- •Right first time JIT deliveries
- •Reduced logistics costs (up to 60% on transport by consolidation
- ·Proactive troubleshooting





Secura Engine Logistics - The extension of your aerospace business

The need for the efficient worldwide supply of aircraft with generic as well as airline specific (branded), reusable and disposable materials for in-flight service has increased. This increased demand has led to increased logistical challenges for airlines. SECURA's mission is to bring innovation into the in-flight services supply chain through our state of the art systems, dedicated expertise and global presence.

Key Services for In-flight Services

- · Supply & demand planning
- · Aircraft balancing management
- · End to End supplier management
- Initial provisioning
- · Performance management

Key Benefits

- •Reduction of basic logistics costs (warehousing and transportation)
- •Reduction of the cost of ownership (reduced stock levels, optimized purchasing)
- •Reduced consumption (wastage) through better control Access to the Sky logistics network and facilities

Spares Chain

Secura Engine Logistics -The extension of your aerospace business "Inoperable parts" (INOP's) represent a major problem for airlines. Expensive replacement parts are required otherwise the aircraft risks being grounded indefinitely. This essential part of the aircraft lifecycle receives special attention in the Touch the Sky lifecycle. Over the course of the last many SALOG has developed services for this critical segment of spare parts availability, and provide three graduated transit time concepts to suit the needs of individual customers.

Key Spare Parts Logistics services

- ·Transport management
- •Tracking & tracing
- ·Spare parts storage management
- ·Advanced stock management ·Repair logistics management

Key Benefits

- · End to end visibility allowing for event management
- ·Lead time and service reliability
- •Reduced transportation costs through better flow management, leading to increasing order consolidation and fewer AOG incidents
- ·Total care service bundle from chartered aircraft to hand delivery
- •Global AOG network provides 24 X 7 coverage •Clearly defined metrics for each service level

Incident Management

Making your valuable assets our priority - SALOG is able to offer full incident management and support for prolonged AOG incidents. By providing dedicated teams we carryout full project management on the incident and are able to provide complete project visibility. The implementation of web-based IT systems can be linked to airlines concerned, technicians on the ground as well as SALOG.

Key Incident Management Services

- •Full consolidation of material needed to resolve the incident.
- ·Logistics coordination and visibility of the solution
- •On-the-ground project management team for logistics

Key Benefits

- •Immediate status report on the full project
- •Full project visibility and cost monitoring •Real-time information through a dedicated internet platform
- •No impact on the customer's Logistics Department allowing them to concentrate on fixing the aircraft Itemised and 'whole project' costing





SALOG Has The Best Of Best Team Members, Dedicated To Build Our Network And Assist Our Customers With Simple Logistics Solutions.

Secura Aviation Logistics

Touch the Sky